



**LEXUS OF ROCKVILLE**

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15501 Frederick Road  
Rockville, MD 20855

301-762-9009  
866-333-3784  
301-294-1676 Fax

[www.lexusofrockville.com](http://www.lexusofrockville.com)

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From: Jim Elefantis  
Pre Owned Sales Manager

I have been doing business with Geoff Newquist and John Stachura for some time now to handle my pre owned inventory in regards to reconditioning work. We have been under an all-inclusive contract with them since December of 2006 and I find that my concerns in dealing with vendors have almost gone away. They handle my paint, leather and wheel work on all of my inventory and now I no longer have to track multiple vendors to find out where my cars are in the process of getting them prepped for the lot. I make one call and find out what I need to know.

My expense per unit is much easier to manage and they are both in constant contact updating me on progress and any additional work the cars require. They are also very accessible and professional in the fact that they are willing to jump in and help out on Saturdays and Special Events.

All and all my experience with them has been extremely positive.



Jim Elefantis  
Pre Owned Sales Manager